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HMA PUBLIC RELATIONS

BUSINESS

PROFILE

Banker loves life as dad of 5, wants to make impact on all

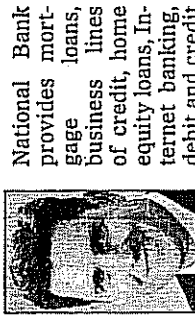
Each week, the Scottsdale Republic profiles a Northeast Valley businessperson.

THE REPUBLIC

Name: Kevin Kinerk.
Title: Executive vice president, Western National Bank.
Age: 39.

What I do: I am a founding principal and executive vice president of Western National Bank, a locally owned and operated bank at the Esplanade at 24th Street and Camelback Road.

About my business: Western National Bank caters to the commercial real estate community. It opened in February of last year and has grown at an incredible rate. Along with SBA 504 and 7a loans, Western



KEVIN KINERK

National Bank provides mortgage loans, business lines of credit, home equity loans, Internet banking, debit and credit cards and a wide array of deposit products. We have also taken a creative approach to community banking. Since we cannot have drive-through tellers at the Esplanade, we are the first and only bank in the country to offer Kiosk Banking SM. This service provides curbside teller service for customers who don't want to get out of their car. During our summer months the curbside teller pro-

What I've learned in business: Respect is earned and should never be assumed. Being honest with the people I work with inside and outside of the bank is the only way to do business.

Goals: Professionally, I want to help my bank reach \$1 billion in assets. Personally, I want to be the best husband and father I can be and raise great children. I want to coach each of my children, whether it's soccer, volleyball or teaching them ethics and life skills.

What community I live in: Camelback corridor.

Affiliations and volunteer work: My community is very important to me. I have been on the board of directors for Junior Achievement of Arizona

for seven years. I serve on the 10-member executive committee, the building committee for Exchange City II, and have been chair of the board development committee for five years.

I have also served on the Arcadia Pride Golf Tournament committee. Arcadia Pride is a non-profit corporation that raises funds for the five Arcadia complex schools. I have also been a team captain for the organization Brokers for Kids, which helps unite the commercial real estate industry in competition to raise money to help at-risk children in metropolitan Phoenix. Over the years, I have had a direct role in helping the organization reach its fund-raising goals. I

am also a member of Valley Partnership, a group that advocates for responsible development for the commercial, industrial and master planned real estate development industry.

Where I grew up: Tucson.
Family: My beautiful wife, Jennifer, and five wonderful children: four boys and one girl, including 5-month-old twins.

Favorite film: *Braveheart*.
Favorite book(s): *Swim with the Sharks Without Being Eaten Alive* by Harvey Mackay.
First concert: Foreigner.
Business Web site: www.wnbank.com.